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FINEST HOUR.

Next Generation Optical Internets

Enabling the Minds of the Future, TODAY

Stanley L. Stevens

Manager, Advanced Internet Initiatives

Marconi

Agenda

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- **Internet2 History**
 - ✓ The National Backbone Networks
 - ✓ Technical Shortcomings & Cures
- **Enter MPLS**
- **SmartPhotoniX - The Next Generation Optical Internet**
- **Introduction to Marconi**
 - ✓ Brief Overview
 - ✓ Our Dedication to the Internet2 Project
 - ✓ International Projects
- **Our Commitment to Brazil**
- **Why Marconi**

Internet2 History

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- **Formed in 1996, The University Corporation for Advanced Internet Development, launched the Internet2 Project.**
- **Growth in Membership**
 - ✓ 176 regular University members
 - ✓ 72 Corporate members
 - ✓ 36 Affiliate members
- **Built high speed national backbone**
- **Create leading edge R&E network**
- **Enable new generation of applications**
 - ✓ High Definition Television (HDTV)
 - ✓ Real Time Video Collaboration
 - ✓ Archived Video Storage
 - ✓ Voice Integration

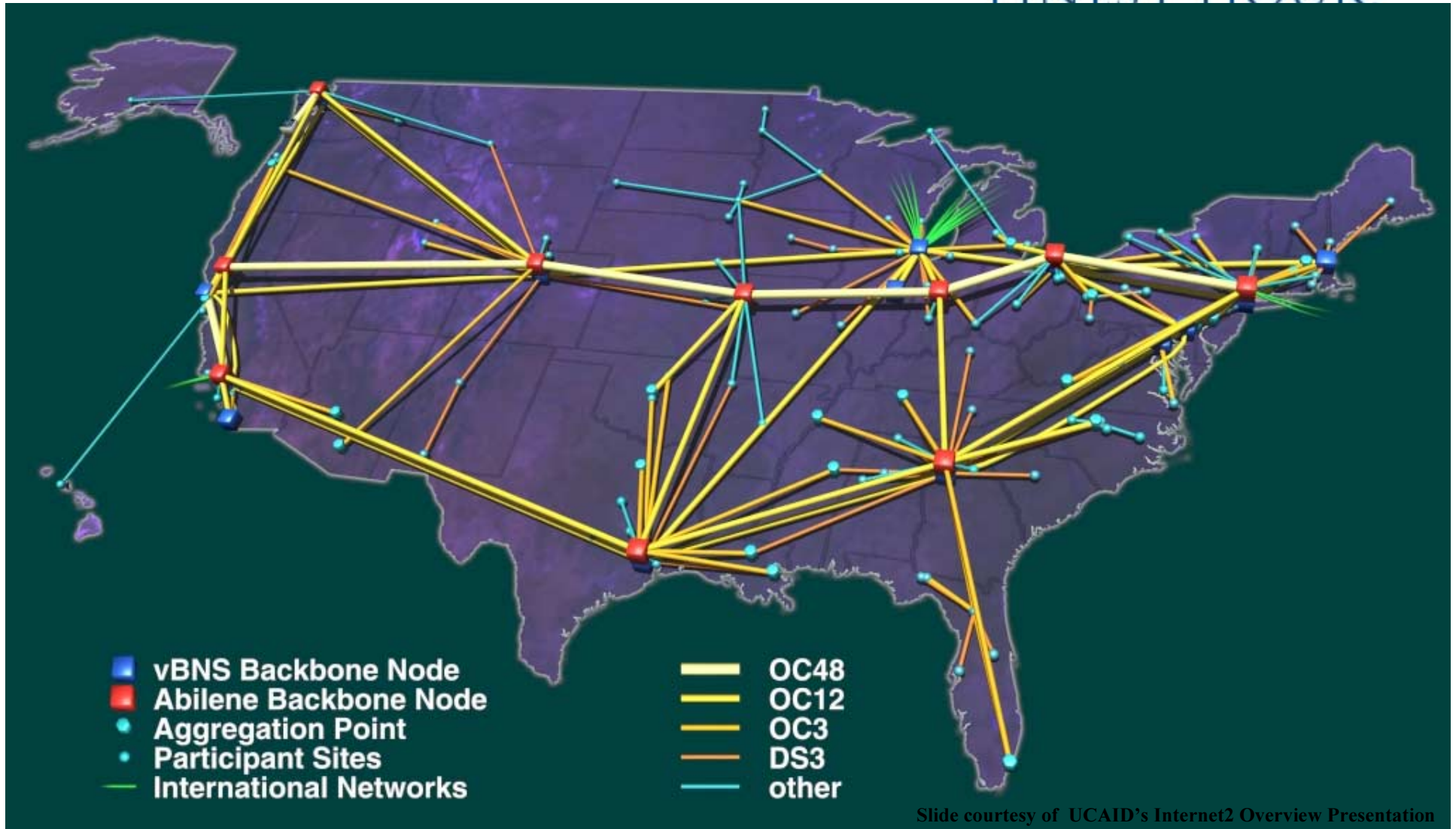
National Networks

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- **Internet2 Backbone Networks**
 - ✓ vBNS
 - ✓ Abilene
- **United States Federal Government Networks**
 - ✓ DREN
 - ✓ ESnet
- **International Backbone Networks (31 Partnerships)**
 - ✓ RNP 2 (Brazil)
 - ✓ TAnet (Taiwan)
 - ✓ CUDI (Mexico)
 - ✓ DFN-Verein (Germany)
 - ✓ Israel-IUCC (Israel)
 - ✓ SingAREN (Singapore)

Internet2 Backbone Networks

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Slide courtesy of UCAID's Internet2 Overview Presentation

Technical Shortcomings & Cures

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- **Quality of Service**
 - ✓ IP Multicast
 - ✓ RSVP
 - ✓ Diff serv
- **IPv6**
- **MPLS**
- **Security**
- ***Migration to bigger pipes (DWDM & Optical)***
- **Delivering on the promise of “Research & Collaboration”**

MPLS Current Practice & Market Forces

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- **Today: Layered Model.**
 - ✓ ATM backbone surrounded by big “Core” IP routers.
 - ✓ IP over ATM.
- **Market Forces:**
 - ✓ IP becomes universal **service** interface.
 - ➡ VPNs, Voice, data (Internet, intranet, extranet), IP multicast.
 - ✓ Traditional router vendors trying to push inward to displace ATM backbone.
 - ✓ **Optical Internetworking** poised to grab the very core of the network hierarchy.

The Requirement: Connections

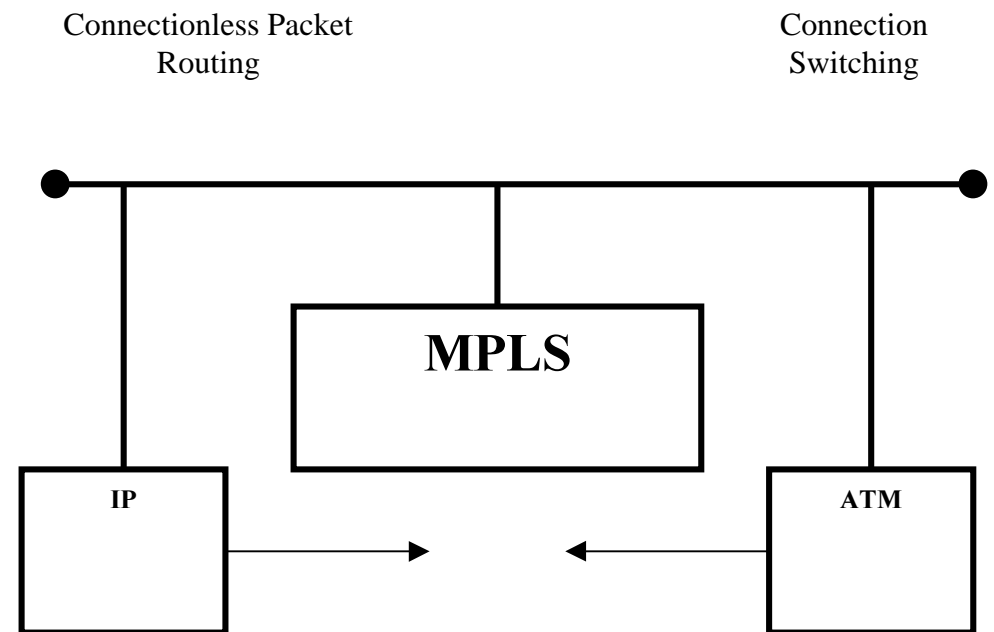
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- **Marketing Debates**
 - ✓ Not IP vs. ATM
 - ✓ Not MPLS vs. ATM
- **Technical Reality: Connection-oriented vs. connectionless**
 - ✓ ATM
 - ✓ IP enabled by MPLS
- **Connection oriented traffic allows for traffic engineering and bandwidth guarantees (QoS) - and is already provided today in technologies like ATM and Frame Relay.**
- **IP alone is a connectionless protocol. Its forwarding decision are made on a hop by hop basis.**
 - ✓ MPLS enables to COLL behavior.
- **The pinned-up connection is relatively permanent, thereby allowing for resources to be reserved and allocated.**
 - ✓ Traffic Engineering, QoS and Congestion Aware Routing

MPLS: The Common Ground

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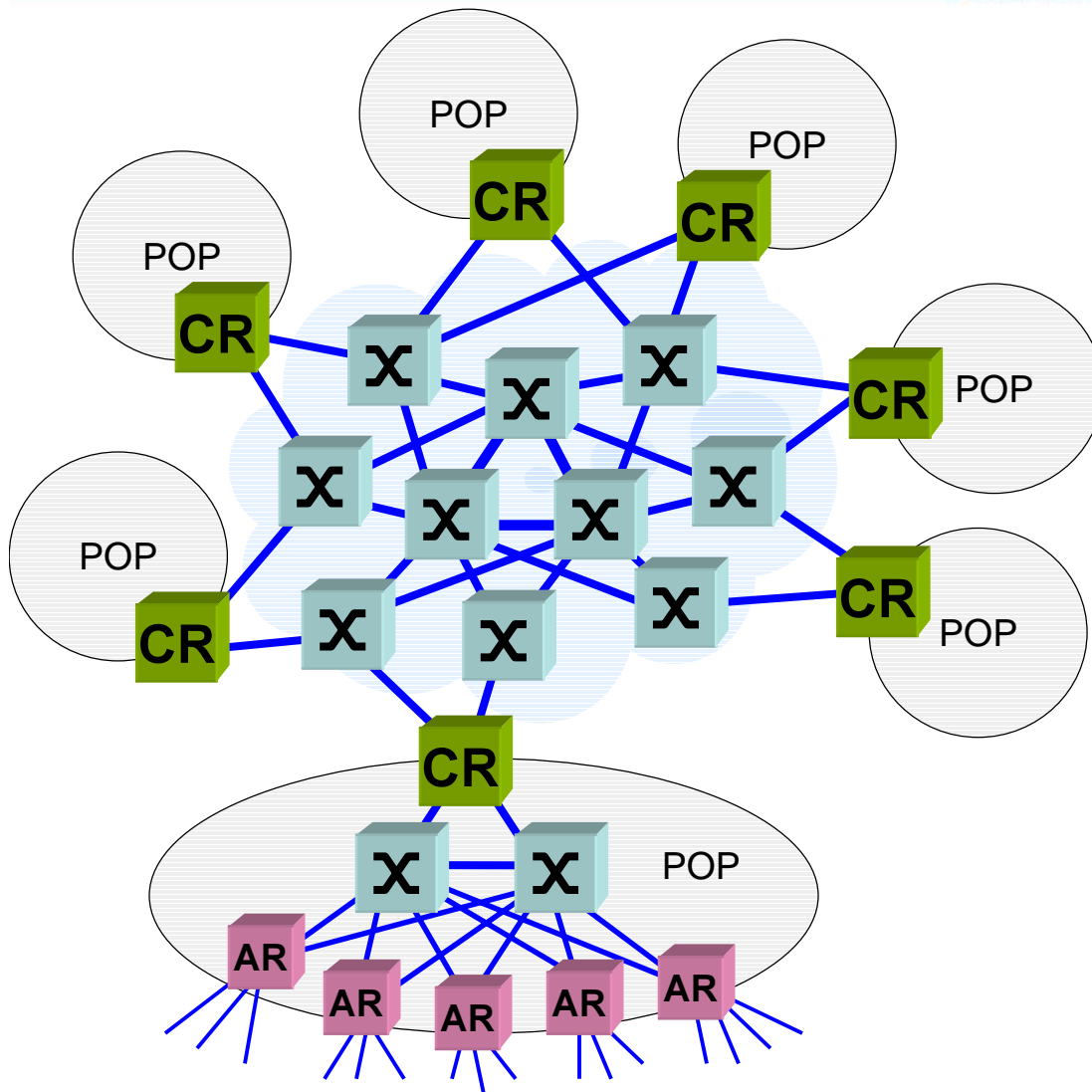
- **ATM Switches**
 - ✓ Connection oriented Networking
- **Traditional Routing**
 - ✓ IP Routing and forwarding
- **MPLS**
 - ✓ Connections for IP



- ATM already has the right experience with the necessary algorithms.
- **Connection types: Is your MPLS vendor delivering 1994 technology?**

Different Products Perform Critical Functions

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- **IP Routers:**

- ✓ Classify Traffic
- ✓ Forward IP

- **ATM Switches:**

- ✓ Provide Raw Switching Capacity
- ✓ Provides connection-oriented link layer, that enables:
 - ➡ Traffic Engineering
 - ➡ Hard QoS
 - ➡ Traffic management
 - ➡ Constraint-Based / Congestion-aware routing

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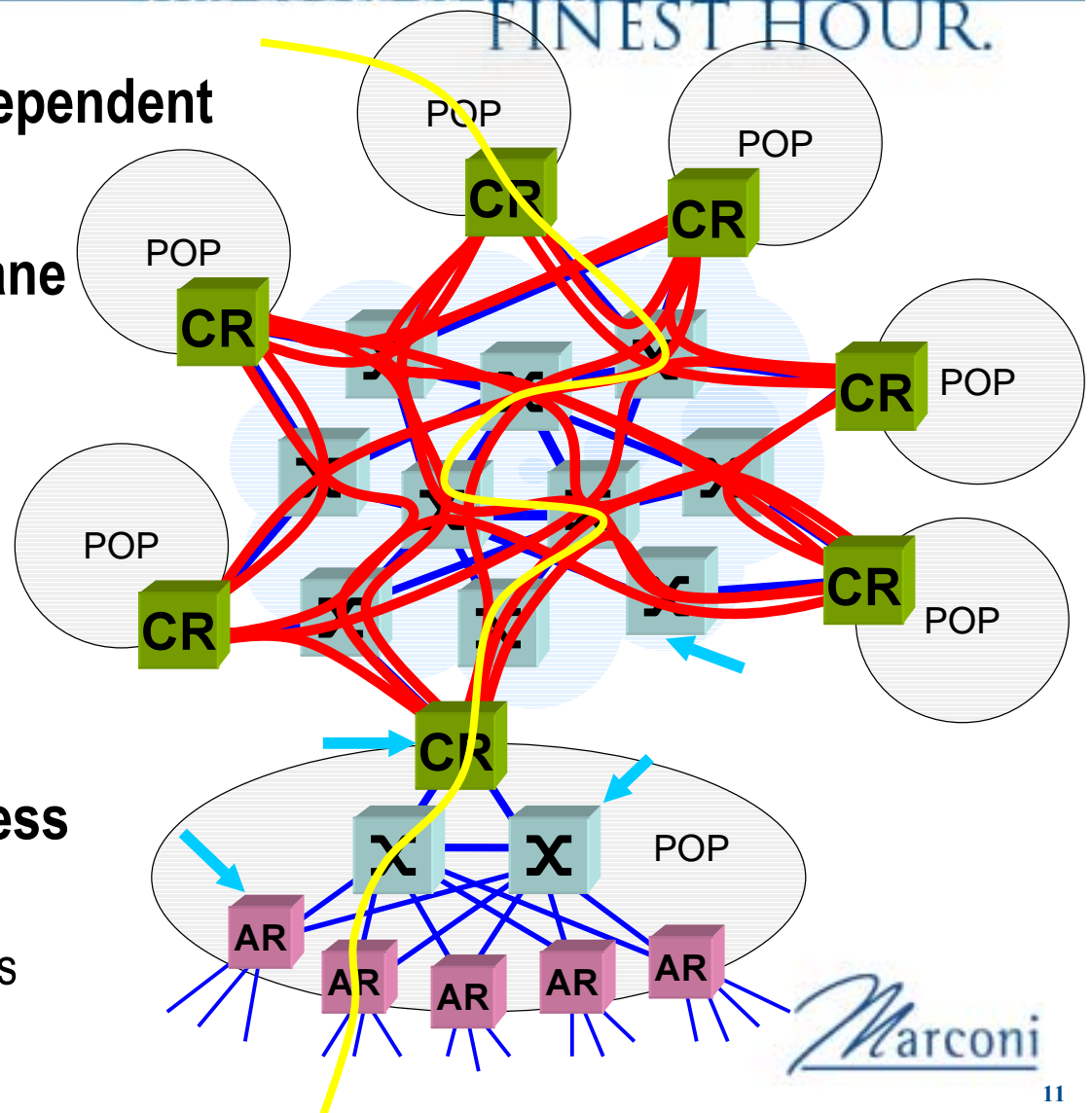
Advantages of MPLS network

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- Transport technology independent
- End to end connections
- COLL in single control plane

- ✓ TE
- ✓ TM
- ✓ QoS
- ✓ CR

- Greater tunnel hierarchy
- N2 adjacencies gone
- Minimizes IP lookup process
 - ✓ Intelligence at edge
 - ✓ Core can be simpler switches



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Hybrids Redefine Multi-Service

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- **Multi service past:**
 - ✓ Voice
 - ✓ Video
 - ✓ Data
- **Multi service now:**
 - ✓ POS, ATM, FNNI, IP interface to customer
 - ✓ Option of MPLS on top of all
 - ✓ Hybrid acts as adaptation layer
- **Connection oriented service, enable multi-application uses:**
 - ✓ Voice video data

MPLS Summary

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- **MPLS promises to be a powerful unification technology**
 - ✓ Marrying the best of IP and ATM
- **It will take time to meet all high expectation.**
 - ✓ Functional replacement
 - ✓ Network management
- **MPLS is not vanilla IP.**
- **MPLS is just a technology, with great potential**
 - ✓ Must enable new services (revenue)
 - ✓ Reduce operational burdens (costs)
- **Hybrid Switches enable a low risk migration process, while enabling a truly multi-service network.**

SmartPhotoniX

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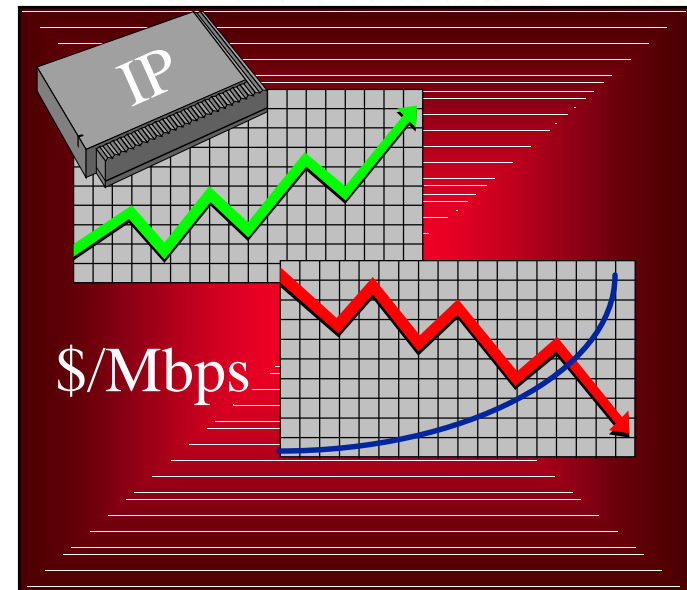
- Market Drivers
- Maintaining the Competitive Edge
- The Future is Photonics
- SmartPhotoniX
- SmartPhotoniX - Why Marconi Communications
- SmartPhotoniX - The products

Forces Driving Network Change

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- **Bandwidth Demand**

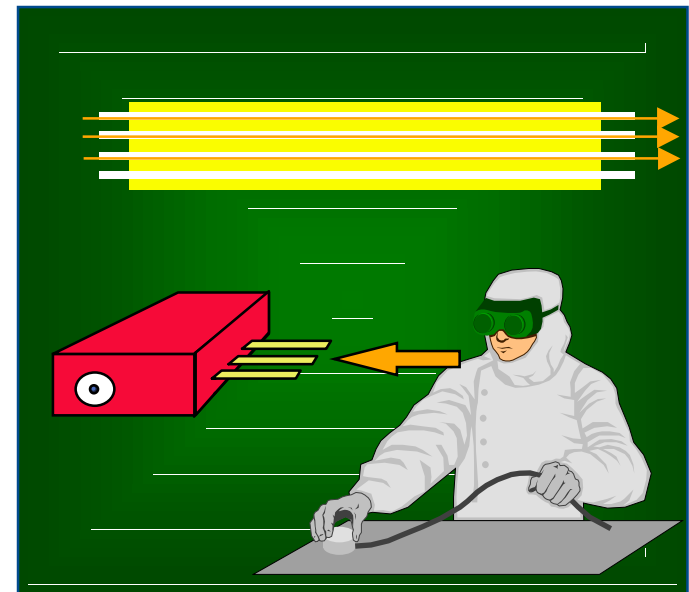
- ✓ Rapid growth in IP
- ✓ Falling cost of bandwidth
- ✓ Exponential growth



Forces Driving Network Change

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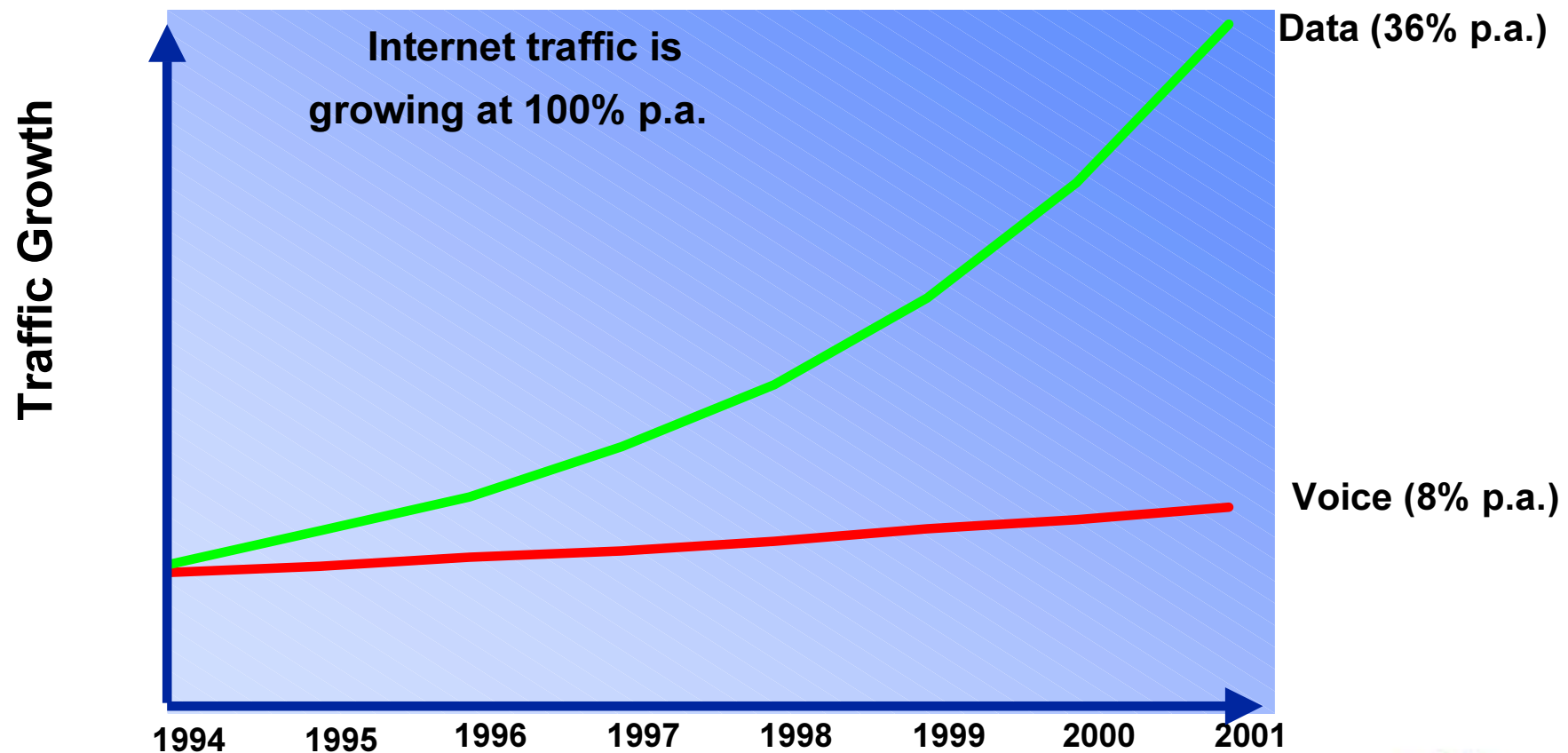
- **Bandwidth Demand**
 - ✓ Rapid growth in IP
 - ✓ Falling cost of bandwidth
 - ✓ Exponential growth
- **Network Infrastructure**
 - ✓ Fibre capacity nearing exhaustion
 - ✓ Developments in Optical technology



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Data-driven Future Traffic Growth

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Source: Frost & Sullivan



The Way Forward

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- **Options for growing capacity:**

- ✓ Install additional fiber
- ✓ Migrate to higher speed TDM
- ✓ Deploy new technology - Photonics



- **Options for growing responsiveness:**

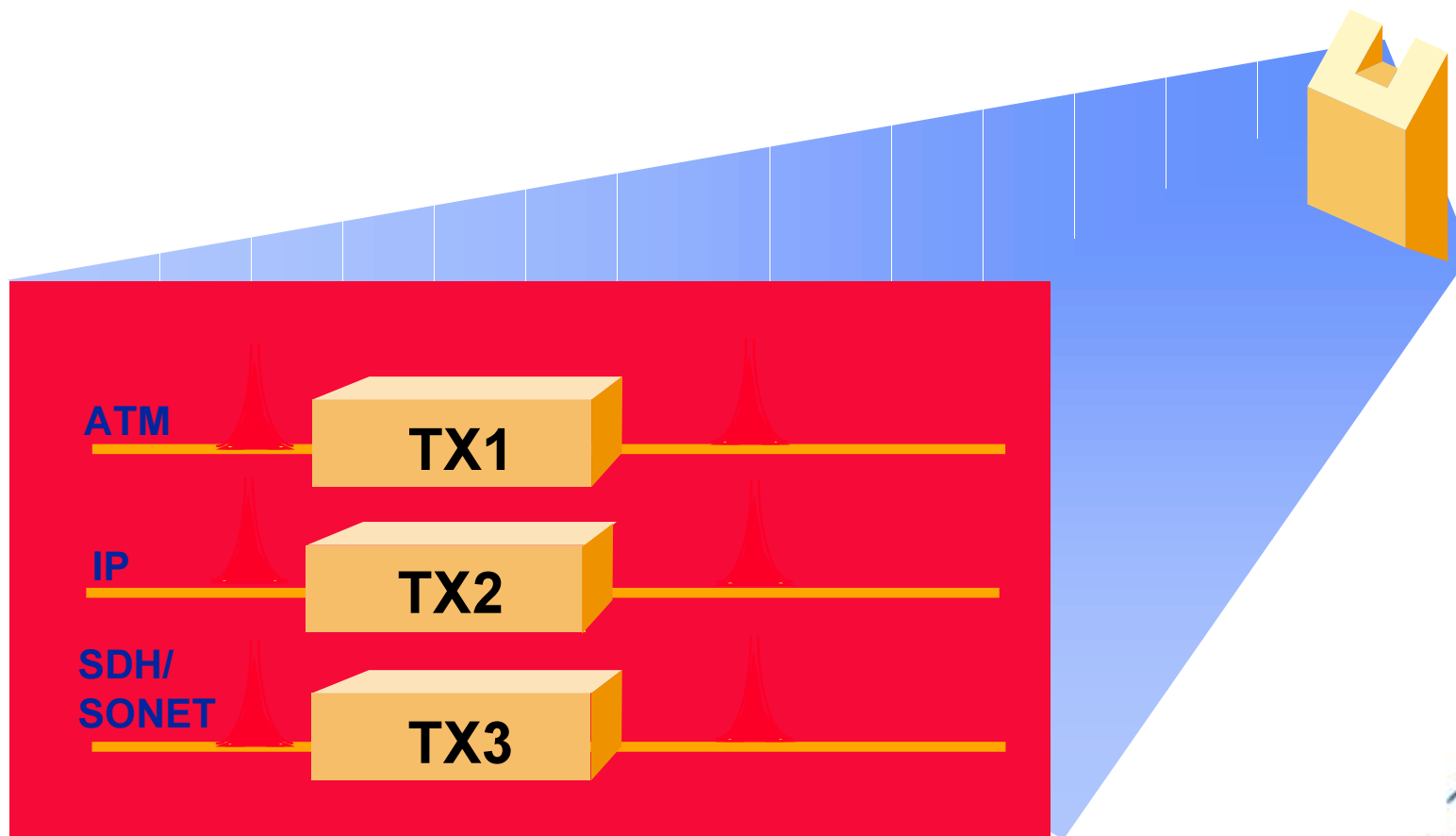
- ✓ Install additional fiber
- ✓ Migrate to higher speed TDM
- ✓ Deploy new technology - Photonics



Before Photonics

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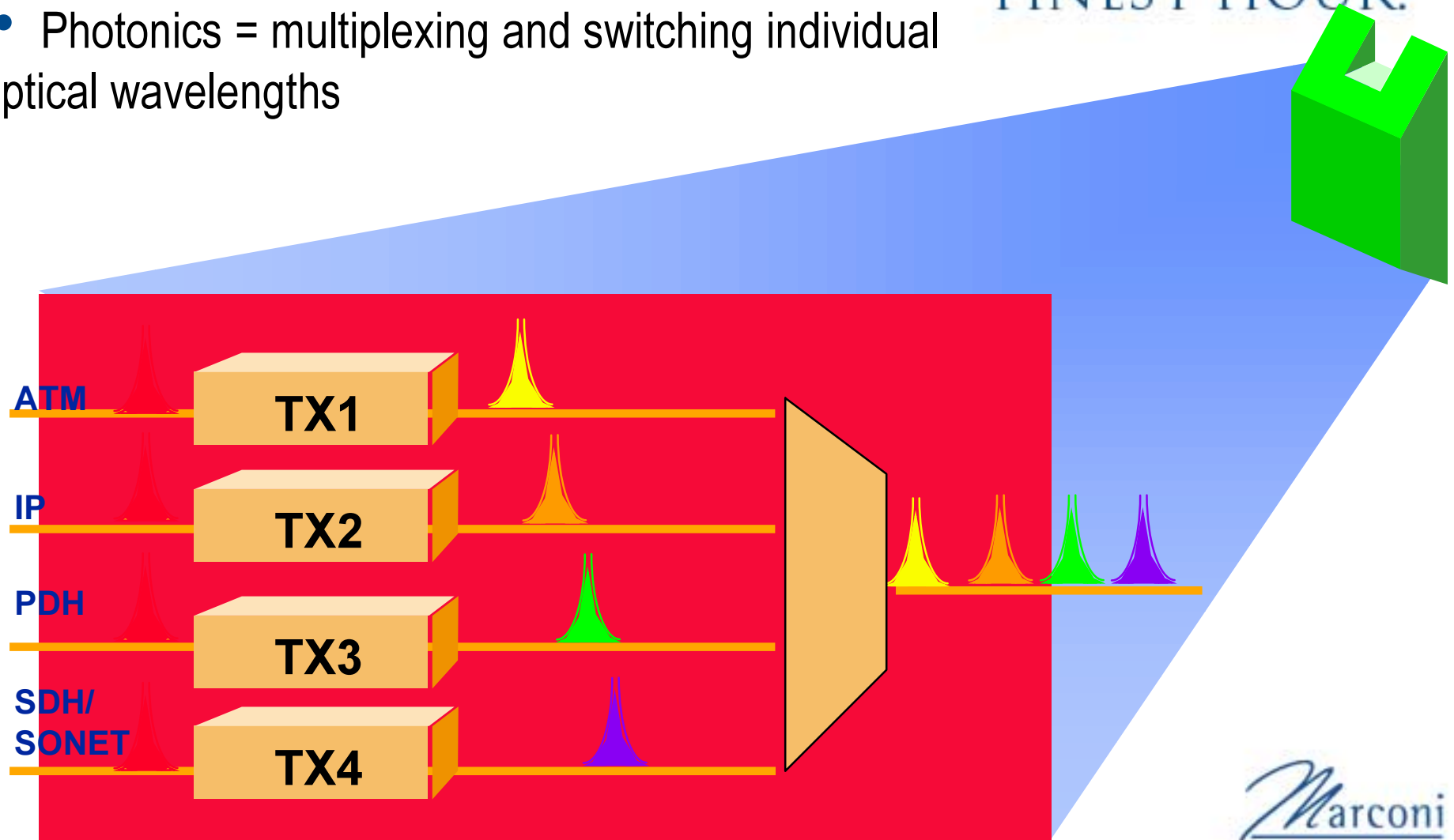
- Single fiber, single wavelength (color)



Deploy new technologies - Photonics

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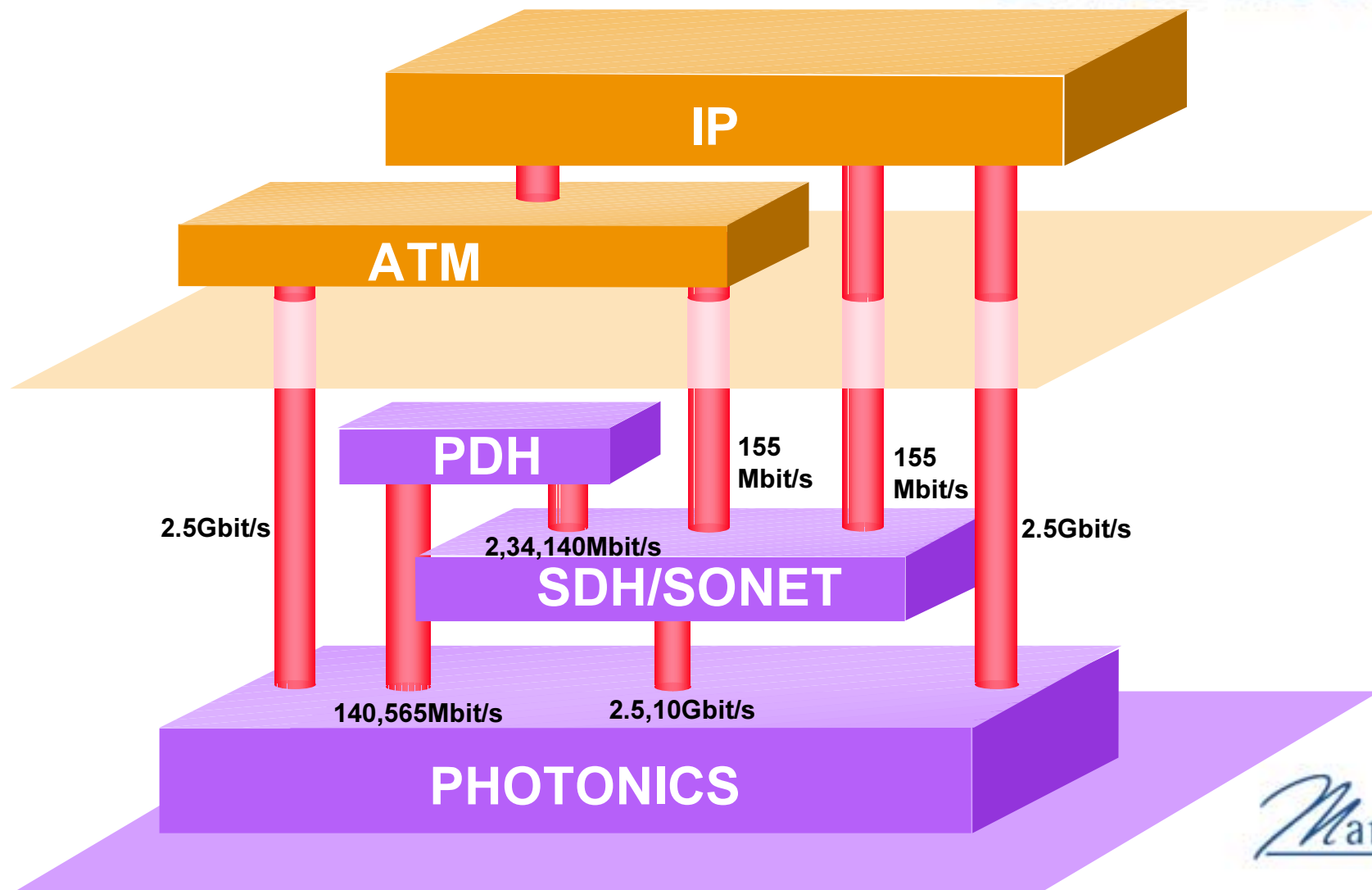
- Photonics = multiplexing and switching individual optical wavelengths



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Photonics = Traffic Independence

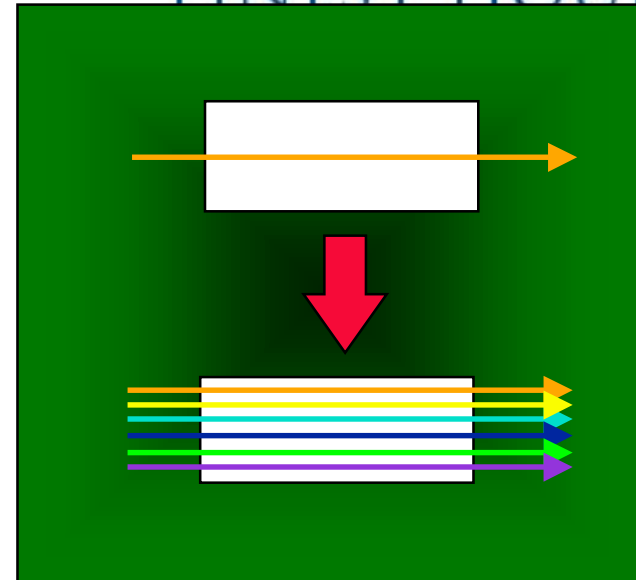
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Photonics Offers:

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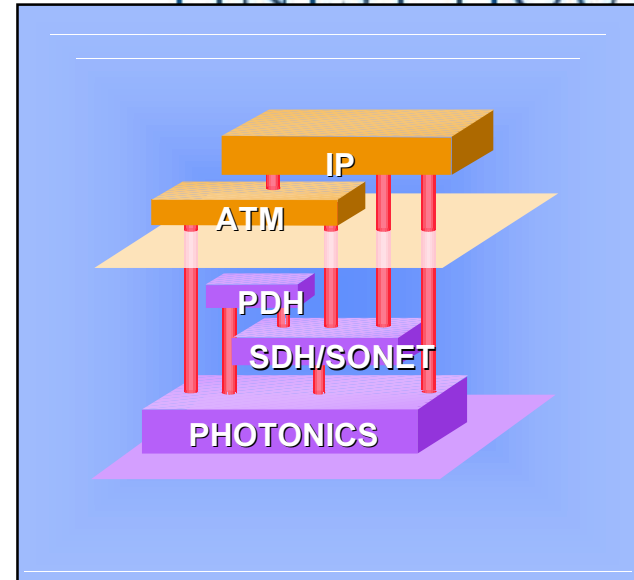
- Capacity multiplication
- Traffic independence



Photonics Offers:

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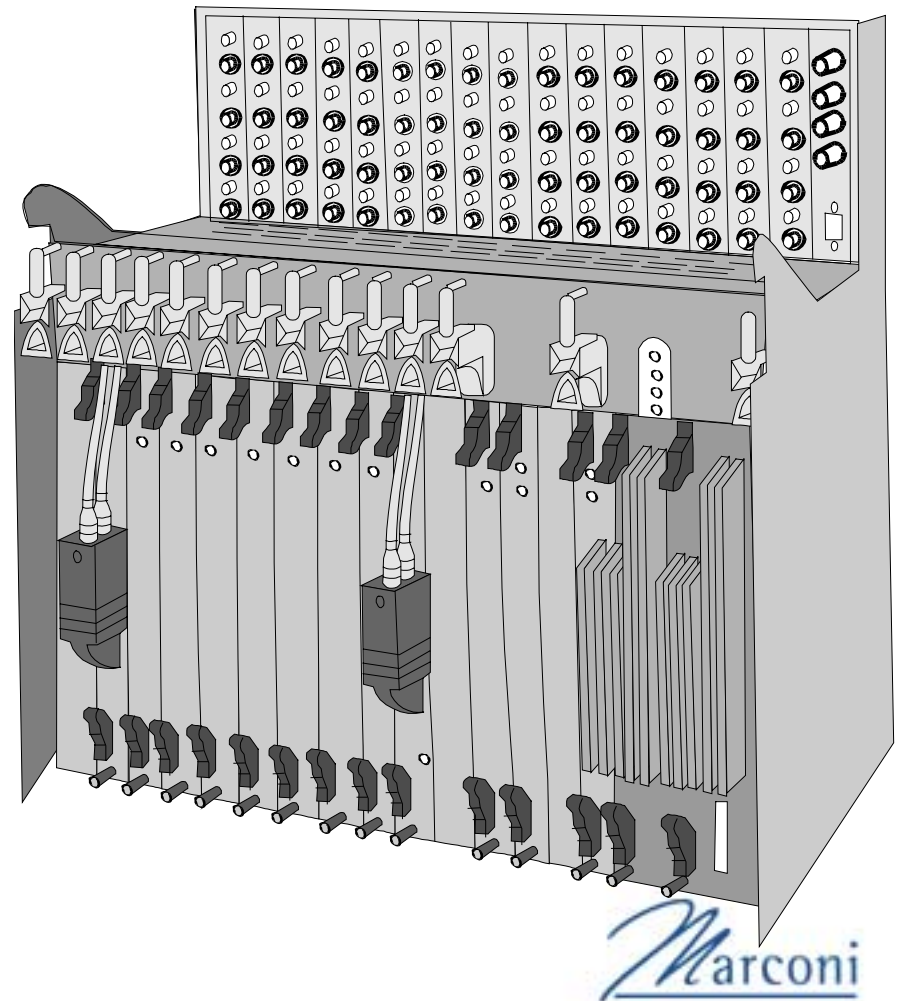
- Capacity multiplication
- Traffic independence



Why SmartPhotonIX?

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- **Breadth of product offering**
 - ✓ Dense Wave Division Multiplexing (DWDM)
 - ✓ Synchronous Digital Hierarchy (SDH)
 - ✓ Synchronous Optical NETwork (SONET)
- **Scaleable to 640 Gbps Capacity**
- **QoS with optical sub-network connection and multiplex section protections options**
- **A future-proof network, enabling rapid reaction to demands for new services and bandwidth.**



Smart Photonix Family

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- **Optical Line Systems**

- ✓ PLT16 – 16 Wavelength at 2.5 Gbps per Wavelength
- ✓ PLT40 – 40 Wavelength at 2.5 Gbps per Wavelength

- **Optical Add-Drop Multiplexer**

- ✓ PMA8

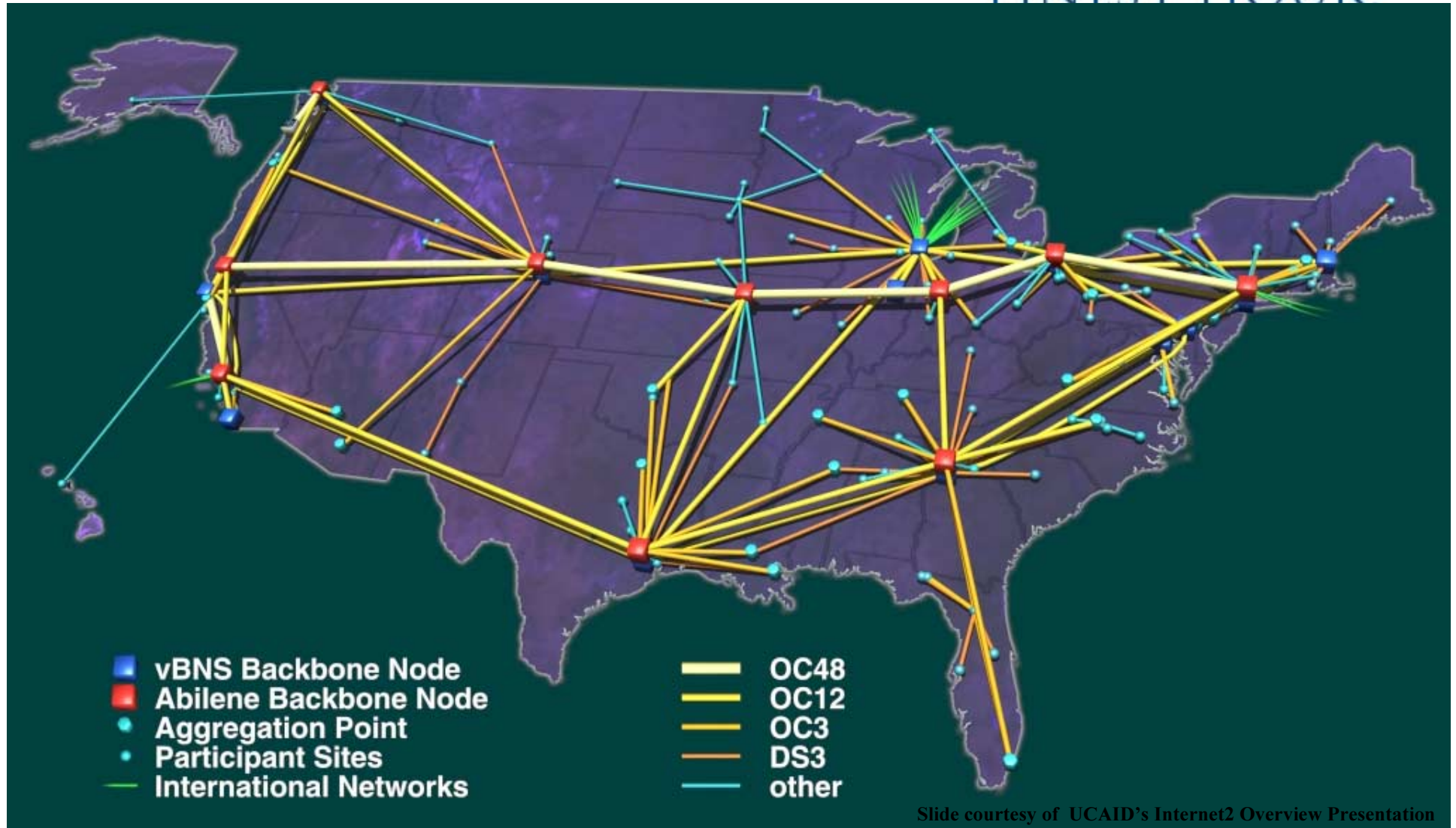
- ➡ 160 Gbps capacity
- ➡ 16 East/West Channels (8 channels on a single fiber)
- ➡ Operates at 2.5 Gbps or 10 Gbps per channel

- ✓ PMA32

- ➡ 640 Gbps capacity
- ➡ 64 East/West Channels (32 channels on a single fiber)
- ➡ Operates at 2.5 Gbps or 10 Gbps per channel

Current Internet2 Backbone Networks

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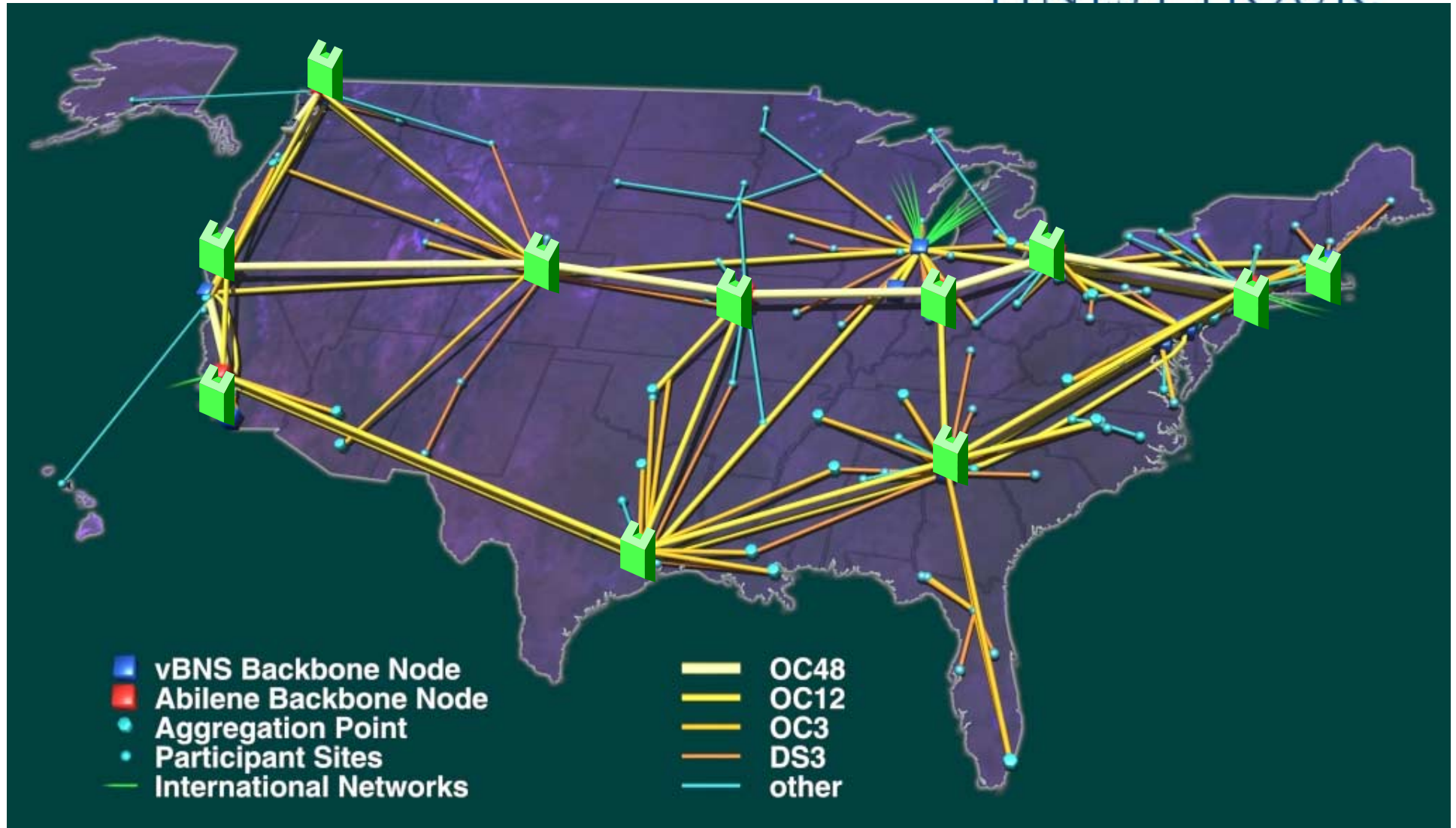


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The Next Generation Optical Internet

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About Marconi

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- **Marconi, plc** (*Parent Company located in London, UK*)
 - ✓ Systems, Capital, Communications & Services
 - ✓ \$ 8+ billion 1999 pro forma revenues
 - ✓ 41,000 employees
- **Marconi Communications** (*Pittsburgh, PA*)
 - ✓ \$ 5 billion, 1999 pro forma revenues
 - ✓ 40% US, 60% ROW
 - ✓ 17,000 employees (estimated)
- **Market Cap: \$41 billion**
 - ✓ Traded on London Exchange
 - ✓ Member; "FTSE 100"
 - ✓ Symbol; MNI



Leading the Market

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#1 - Backbone Core provider to the Internet

- ✓ Both UUNET and Cable & Wireless-USA deploy Marconi
- ✓ Together represent 70+% global ISP backbone transport

#1 - “Deep Fiber” Access

- ✓ 2+ million lines installed
- ✓ Fiber to the Node, to the Curb & to the Home

#1 - Global SDH

- ✓ 33+% market share (source: Dataquest, Ryan Hankin and Kent)

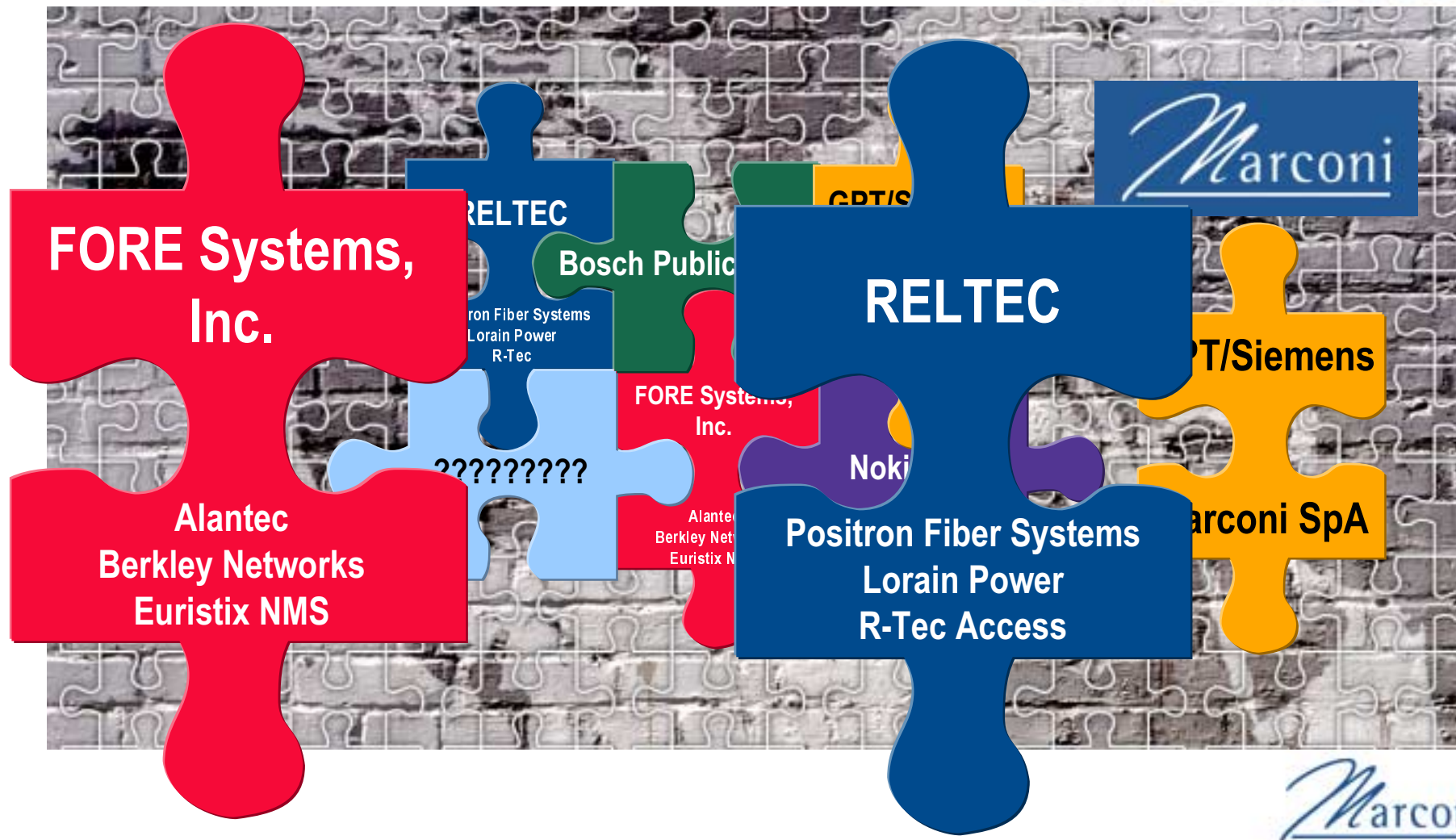
#1 - ATM-based Enterprise Solutions

- ✓ 32% market share (source: Dell’Oro Group)

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Marconi – Built on World Class Solutions

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A Few Education Customers

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George Washington **MIT** **Ohio State** **Purdue** **Texas A&M**
Cal Tech **Carnegie Mellon** **University of Texas** **Virginia Tech**
University of Minnesota **Abilene Christian** **Penn State** **UCLA**
New Hampshire **University of Wisconsin** **State of CA (CSUnet)**
Harvard University **Columbia University** **University of Maryland**
North Carolina State **National University of Singapore** **Cornell**
Vanderbilt **Mississippi State** **State of PA (SSHEnet)** **Arizona**
Case Western Reserve **Keio University** **Michigan State**

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Summary of Marconi's Involvement

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- Early Internet2 Corporate Partner
- Deployed in over 60% of world's Advanced Internet Initiatives
- Majority of Gigapops globally deploy Marconi ATM
- Member of Internet2 QoS working committee
- Participating in QBONE trials



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International Partnerships

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Our Commitment to Brazil

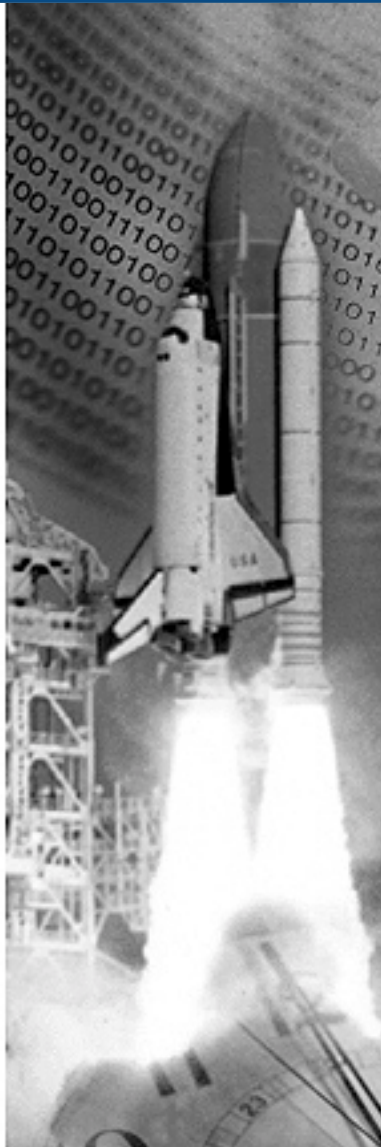
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- **Marconi's Internet & Telecommunications Technologies (MIT²)**
 - ✓ Vendor agnostic course curriculum
 - ✓ Student developed curriculum via Fellowships
 - ✓ Multi-level Focus (K-12 & Higher-education)
 - ✓ Migration towards local, regional, and national accreditation via partnerships
- **Marconi's Graduate Research Fellowship Program**
 - ✓ "Finance" research through fellowships
 - ✓ Driven by Deans and/or Professors
 - ✓ Requirements defined, in joint, by Marconi and University
 - ✓ Foster collaboration efforts between Internet2 fellowship Universities & International Partner's
- **Marconi's Under-Graduate Internship Program**
 - ✓ Host Under-Graduate Students for summer program
 - ✓ Needs determined by Marconi Human Resources



Why Marconi Communications

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- **Marconi emerges on the World Stage as a TIER 1 player**
 - ✓ World-class Attributes: People - Products - Services - Resources - Customers
- **Total focus on 21st Century Network Solutions**
 - ✓ Worldwide leader in providing DWDM, SDH, SONET, & ATM solutions
 - ✓ Extensive R & E dollars dedicated to developing leading-edge Optical Networking - SmartPhotoniX
- **Dedicated Sales & Marketing Resources**
 - ✓ Tailored programs that meet your Goals & Challenges
- **Global Professional Services and Support**
 - ✓ Network Design & Planning
 - ✓ Installation Services
 - ✓ Premier Technical Support

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Thank You!

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